560-06/MEU/PLS UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

TITAN MARITIME LTD.,

06 CIV. 13505(JSR)

Plaintiff,

**ECF CASE** 

-against-

79.3

ROTOMAC EXPORT PVT LTD. OF KANPUR, INDIA a/k/a ROTOMAC EXPORT PVT LTD. and FROST INTERNATIONAL LTD.,

DECLARATION OF PAUL WATSON IN SUPPORT OF PLAINTIFF'S MOTION TO RECOGNIZE AND ENFORCE ARBITRAL AWARD

## Defendants.

PAUL WATSON, pursuant to Section 1746 of Title 28 of the United States Code, hereby declares and says the following under penalty of perjury:

- 1. I am a solicitor with North Insurance Management, Managers on behalf of the North of England Protection and Indemnity Association Limited ("NEPIA") with a Registered Office at The Quayside, Newcastle Upon Tyne, NE1 3DU United Kingdom. NEPIA provides legal services to its members in respect of charter party disputes and Plaintiff TITAN MARITIME LTD. ("TITAN") is entered as a member of the NEPIA Defence Club.
- 2. I personally conducted the arbitration of this matter on behalf of Plaintiff TITAN, and I am fully familiar with the facts and circumstances of the dispute between the parties, the arbitration between the parties, and all of the proceedings between the parties to date. I am fully authorized to make this Declaration on TITAN's behalf in support of its application to reduce the arbitral award issued in this matter to a Judgment of this Court. Insofar as the contents of this Declaration are within my own knowledge they are true. Insofar as the contents of this Declaration are not within my own direct knowledge, they are true to the best of my information and belief.

NYDOCS1/290070.2

- 3. The dispute between TITAN and Defendant, ROTOMAC EXPORT PVT LTD. OF KANPUR, INDIA a/k/a ROTOMAC EXPORT PVT LTD. ("ROTOMAC") arose under a maritime contract of charter party which required the parties to submit all disputes to arbitration at London, England, to be decided pursuant to English law. The agreement to arbitrate provided further that claims under \$100,000 in value were to be decided pursuant to the small claims procedures of the London Maritime Arbitration Association ("LMAA"). I certify that a true copy of the charter, signed by (or on behalf of) both parties, is annexed hereto as Ex. 1. The written agreement to arbitrate is found at Box 25 and clauses 19 and 29 of the charter.
- 4. Under the charter, TITAN was owed demurrage because ROTOMAC used more time to load and discharge a cargo of bulk iron ore than was allowed under the contract terms. In addition, TITAN suffered further damages when ROTOMAC discharged cargo in a port that was not agreed upon in the charter.
- 5. Despite due demand, ROTOMAC refused to pay TITAN the demurrage and other amounts due and owing, and in January 2007, TITAN demanded arbitration with ROTOMAC and the parties agreed to the appointment of Mr. Patrick O'Donovan as sole arbitrator.
- 6. TITAN's claim submissions were served by NEPIA upon ROTOMAC via Defendant's brokers on January 22, 2007.
- 7. Copies of the submissions, together with supporting documents, were also served by hand on ROTOMAC on March 7, 2007 via TITAN's Indian lawyers.

  ROTOMAC acknowledged service by stamping the claim submissions.

Filed 12/06/2007

- The Arbitrator sent to ROTOMAC via e-mail dated April 18, 2007 and 8. also via hand service (stamped received by ROTOMAC on May 4, 2007) notice by means of arbitral order that the last day the LMAA would accept submissions from ROTOMAC was May 18, 2007, in accordance with LMAA Small Claims Procedures.
- ROTOMAC was given every opportunity to present defense submissions 9. within the deadlines established by the LMAA Small Claims Procedures: ROTOMAC was initially given 28 days in which to serve their submissions, and thereafter the arbitrator allowed ROTOMAC an additional 14 days to serve their submissions from the date his arbitral order was served by hand upon ROTOMAC.
- ROTOMAC deliberately declined to present submissions within the 10. established deadlines.
- Accordingly, the arbitral tribunal proceeded to consider the matter based 11. on the TITAN submissions only.
- ROTOMAC attempted to serve submissions on June 12 and June 19, 12. 2007, which was past the May 18, 2007 deadline for submissions set by the Arbitrator as provided by the LMAA rules.
- The LMAA rejected the submissions as untimely and proceeded to 13. consider the claims based upon the submissions that had been submitted timely in accordance with LMAA Small Claims Procedures.
- Ultimately, an arbitral award was rendered in favor of TITAN and against 14. ROTOMAC on July 17, 2007. I certify that a true copy of that award is annexed hereto as Ex. 2.

- 15. The award directed ROTOMAC to pay TITAN the sum of \$99,353.30 in damages on its principal claim. The award also required ROTOMAC to pay interest on this sum at the rate of 7.75% per annum or pro rata compounded quarterly from November 3, 2006 until paid. The award also directed ROTOMAC to pay TITAN "costs" of £2,000 (equivalent to \$4,144.30 using the current conversion rate of £1=\$2.07215) together with interest thereon at the rate of 7.75% per annum or pro rata compounded quarterly from July 17, 2007 until paid. The award further directed ROTOMAC to reimburse TITAN for the costs of the award of £1,500 (\$4,144.30) together with interest thereon at the rate of 7.75% per annum or pro rata compounded quarterly from December 27, 2006 until reimbursed. This award is final and conclusive between the parties and has not been appealed.
- 16. TITAN provided a copy of the award to ROTOMAC on July 17, 2007 and has repeatedly demanded payment of ROTOMAC for the amounts due thereunder. ROTOMAC, in bad faith, has refused or otherwise failed to make any payment against the award.
- 17. Both the United Kingdom and the United States are parties to the New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards. The New York Convention provides that upon supplying certified copies of the agreement to arbitrate and the arbitral award, a court in a nation that is party to the New York Convention must recognize and enforce that award as a domestic judgment, if it is made timely, and if none of the few reasons designated in the Convention for non-recognition are present.

- 18. This application is timely as the award was issued in July 2007 which is well within the three-year time period permitted under the New York Convention, and it is respectfully submitted that none of the designated reasons listed in the Convention for non-recognition can in good faith be raised here by ROTOMAC.
- 19. Accordingly, recognition and enforcement of the arbitral Award rendered in London before the LMAA should be had, and the Award should be made a Judgment of this Court.

I declare under penalty of perjury of the laws of the United States of America that the foregoing is true and correct.

Dated: Newcastle Upon Tyne, England October 11th 2007

Paul Watson

# **EXHIBIT 1**

1.Shipbroker GREYSTONE SHIPPING LTD. IATH FLOOR, YORK HOUSE EMPIRE WAY WEMBILEY **ENGLAND** HA9 0PA

3 Owners / Place of business (ULI) TITAN MURITIME COMPANY LIMITED FALLETTA MALTA

5 Vessel's name (CL1)

MYALINDA

7 DWT all told on summer load fine in metric tons (abt.) (Cl.1)

38,306 MTS. 19,767 MTRS. 4 Expected ready to load (abt.) (CHI)

N AUGUST 2006 (0001 HOURS LT) 10. Loading port or place (Cl.1)

ISB I SP HALDIA UPTO DRAFT + I SB SP PARADIP

RECOMMENDED THE BALTIC AND INTERNATIONAL MARITIME COUNCIL. UNIFORM GENERAL CHARTER (AS REVISED 1922, 1976and1994) (To be used for trades for which no specially approved form is in force) CODE NAME: "GENCON"

2. Place and date

LONDON, IST AUGUST 2006 4 Charterers/Place of bustness (CLL) MAS ROTOMAC EXPORT PLT LTD OF KANPUR., INDIA 201 CITY CENTRE 63/2, THE MALL KANPUR - 208004 IND14

6.GRT/NRT (CL1)

8.Present position (C), 1)

TRADING

11 Discharging port or place (Cl. 4) AND THE CHAIN BUILDING ON THE PROPERTY OF THE PARTY OF

12 Cargo(also state quantity and margin in Owner's option. If agreed, if tall and complete cargo and agreed state "part cargo" (Cl. 1) MINIUMUM 37200 MT SPC MORE IN OWNERS' OPTION BULK IRON ORE.

13. Except rate (ulso state whether freight prepaid or payable on delivery) (Cl. 4)

USS 18.30 PMT BASIS 2/1

14. Freight payment[state durrency and method of paymen: also beneficiary and bank accounts (Cl. 4)

SEE CLAUSE 34

15 State if vessel's cargo handling geor shall not be used (Cl. 5)

17.Shippers/Place of brisiness (Cl.b.) FRUNT INTERNATIONAL LTD. KANPUR

Agents (loading) (CL 6) CHARTERERS' ACENTS

19 Agents (discharging) (C1, 6)

16.Laytune (if separate laytune for load, and disch is agreed. (iff in a and b) if boat his time. for load, and disch., (ii) in c) polys (Cl. 6)

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LOADING RATE: 4000 MTS PIPA'D SHINC AT BOTH LOAD PORTS BASIS WORKABLE 5 HOOKS. IF SHORE CRANE LOADING AT PARADIP THEN 3,000 MTS PIVIVO SHINC.

b)Laytime for discharging

21 Concelling date (C) 9

PLEASE SEE CLAUSE 46.

DISCHARGING RATE: CQD DISCHARGE (CHARTERERS GUARANTEE MIN SORD MTS PWWD SHINC - IT IS HERBY UNDERSTOOD THAT OWNERS ARE ENTITLED TO GIVE A NOTICE ON ARRUAL AND LAYTIME TO START COUNTING 12 HOURS LATER AS PER CLAUSEST.

c)Total laytime for loading and discharging

09 AUGUST 2006 (3400 HRS 1.T) 22. General Average to be adjusted at (C), 12) LONDON

24.Brokerage commission and in whom payable (CT 15) & 15% TOTAL PAYABLE OUT OF 190% FREIGHT.

SEE CLAUSE 25.

20 Demartage rate and manner payable(loading and discharging) (Cl. 7)
DEM. USD 8,000 HALF DESPATCH TO BE SETTLED AFTER
COMPLETION OF DISCHARGE OF CARGO WITHIN IS DAYS UPON 25. Freight Tax Island of for the Owners' account (CI 1349) FOR OWNER'S ACCOUNT

25 Law and Arbitration (state 19(a), 19(b) or 19(c) of Cl. 19; if 19(c) agreed also state Place of Arbitration) (if not filled to 19(a) shall apply) (CI., 19) ENGLISH LAW / ARBITRATION IN LONDON.

(a) State maximum amount for small claims/shortened arbitration (C1-19) FOR ANY DISPUTE NOT EXCEEDING USDION OF THEN BOTH PRINCIPALS AGREE TO SETTLE SUCH DISPUTE IN ACCORDANCE WITH LMAA SMALL CLAIMS PROCEDURE.

26 Additional clauses covering special provisions, if agreed ADDITIONAL CLAUSES 18 TO 47 BOTH INCLUSIVE.

It is mutually agreed that this Contract shall be performed subject to the conditions contained in this Charter Party which shall include Part I as well as Part II. In the event of a conflict of conditions, the provisions of Part I shall prevail over those of Part II to the extent of such conflict.

Signature (Charterers)

Signature (Owners)

#### PART II

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"Gengon" Chartert As Revised 1922. 1976 and 1994)

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- Manager to make the Vessel of all sespects scawarthy and in secure that she is
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148 or concelling, then true Chanter Party shad by degreed to be amended such that 140 the rescout the after the new readiness date stated in the Owners custification 150 hi dig t, hactgress small be the new croscelling date

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Service of

## RIDER CLAUSES MV ALINDA CHARTER PARTY DATED LONDON, 1<sup>51</sup> AUGUST 2006

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#### Clause Clause 18, Vessel's description

MV ALINDA

1977
MALTA FLAG
28,306 MT DWAT ON 9.767M SSWLOA/BEAM 179.7M / 25M
6HO/HA: 1/ 10.5MX 11.2M 2/6 EACH 12.25M X 11.2M
GRAIN MAIN HO 1,208,386 CFT
5 X 15T CRANES SERVICING ALL HOLDS
NO CRANEDRIVERS FROM SHIPS CREW
NO TWO CRANES TO BE WORKED SIMULTANEOUSLY AT THE SAME HATCH
GRAIN BDOWN:
165023/206985/209294/209294/209294/208496 CFT
VESSEL IS NOT GRAB FITTED
ALL DETAILS ABT.

Owners have faxed the following documents to Cliarterers: (a) Ship's Registry, (b), Owners P & I entry certificate.

#### Clause 19. Vessel's readiness for loading

At loading port, Owners are to tender vessel with holds property swept, cleaned, dried, free of previous cargo and in all respect ready to receive the cargo. Owners confirm that vessel's holds are clean and suitable for the carriage of intended cargo.

#### Clause 20. Notice of Readiness and Laytime at Loading Port

Notification of the vessel's readiness at loading port to be given by Master/Owners in writing or by cable or by telex or by fax or by VHF to Charterers and/or their Agents at any time SHINC whether in port or not, whether in berth or not, whether in free pratique or not, and whether in customs clearance or not.

#### Clause 21, Demurrage / Despatch

Demurrage/despatch: Demurrage USD 8,000/half despatch to be settled after completion of discharge of cargo within 15 days upon receiving Owners/Charterers claim along with supporting documents like SQF, NOR, TS copies, please also see Clause 44.

#### Clause 22. Stevedores

Stavedores to be appointed and paid for by the Charterers or Shippers/Receivers.

Notwithstanding anything contained herein to the contrary, the Charterers shall pay for any and all damage to the Vessel caused by stevedores provided the Master has notified the Charterers and/or their agents in writing as soon as practical but not later than 48 hours after any damage is discovered. Such notice to specify the damage in detail and to invite Charterers to appoint a surveyor to assess the extent of such damage.

In case of any and all damage(s) affecting the Vessel's seaworthiness and/or the safety of the crew and/or affecting the trading capabilities of the Vessel, the Charterers shall immediately arrange for repairs of such damage(s) at their expense and the Vessel is to remain on hire until such repairs are completed and if required passed by the Vessel's classification society. Any time lost to be paid by Charterers at rate of demunage for detention.

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## RIDER CLAUSES MY ALINDA CHARTER PARTY DATED LONDON, IST AUGUST 2006

# Clause 23, Overtime

At loading and discharging ports, overtime to be for account of party ordering same but if ordered by port authority then same to be for Charterers account. Overtime for Officers and crews to be for Owner's account

Clause 24, Freight Payment

Full freight less 3.75% per cent commission to be deducted and to be paid to Owner's nominated account free of bank charges to Owners' account within five (5) banking days after completion of loading, signing and releasing Bills of lading to be marked "Freight payable as per charter party" and to show date of this C/P.

#### Clause 25. Agents

Charterers agents to be used at ports of loading and discharging.

Loadport Agent:

BALAILAL MOOKERIEE & CO. (P) LTD. CHARTER BROKERS + STEAMER AGENTS 25 SWALLOW LANE, KOLKATA-700001, INDIA

TEL: +91-33-2230\$181/2 FAX: +91-33-22309639

Contact Person: Mr. ARUP MOOKERJEE

Charterers' Agent, subject reasonable port D/A's after Owners' approval.

Discharge port agent:

Charterers' agent nominated agent.

Charterers agents both ends are acceptable subject to customary competitive PDA plus customary agency fee and also subject to charterers agents will have complete co-ordination/co-operation with Owner's protective agents for any paper work/formalities which needed by owners at loadport for tax purposes.

#### Clause 25(a). Lighterage/lightening

Lighterage/lightening at loading and discharging ports, if any, to be for Charterers arrangements / account / time / risk,

Clause 26. Taxes/Dues

Any taxes/dues/wharfages at loadprt/discharge port if any on cargo to be for Charterers' account and same on vessel A/O freight to be for Owners' account both ends.

Clause 27. Inaccessible Space

No cargo to be loaded in bunker spaces, deep tank, far ends, alleyways or any other places not easily accessible.

Clause 28. Standard Clauses

Chamber of Shipping War Risk Clauses 1 & 2 the amended or New Both-to-Blame Collision Clauses. The New lason Clauses and P & I Bunker Deviation, BIMCO Double Banking Clauses, The General Paramount Clause and The BIMCO ISPS Clause for voyage Charterers are deemed to be fully incorporated in this Charter Party.

#### Clause 29. Arbitration

Arbitration in London, English Law to apply • BIMCO's standard law and arbitration clause to be incorporated in the Charter Party.

### RIDER CLAUSES MV ALINDA CHARTER PARTY DATED LONDON, 151 AUGUST 2006

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#### Clause 30. Extra insurance of cargo

Vessel more than 20 years Owners to contribute USD 3,000 lumpsum to Charterers.

#### Clause 31. Owners Bankers

Freight to be remitted to :-

OWNERS BANKERS

: ABN AMRO BANK

348 SYNGROU AVENUE

176 74 ATHENS **GREECE** 

: SWIFT

: ABNAGRAP

: IBAN NO.: GR52 0601 0950 0000 0000 0623 296

BENEFICIARY

: TITAN MARITIME COMPANY LIMITED

BENEFICIARY'S A/C

: 095/00.06 23.296 USD

NY COVER

; ABN AMRO BANK : SWIFT: ABNAUS33 : ABA : 026009580

#### Clause 32. Notices and information during sea passage

At loadport, the Owners/Master to tender notice on fixing to Agents and Charterers. On sailing loading port, Master/Owners to advise Charterers, loaded quantity and ETA port of discharging. During passage, Owners/Master to update position/approximate ETA basis 1 SB SP China (Liehyungang or Rizhau). Master/Owners to give 3/2/1 days, and 12 hours both ends approximate arrival notice to Agents discharge port and Charterers followed definite notice.

#### Clause 33. Incorporation of Charter party terms

All terms and conditions, clauses and exceptions contained in this Charter Party to apply and all Bills of Lading issued under this Charter Party and are deemed to be incorporated therein.

#### Clause 34. Bills of Lading

Bills of lading to be issued on "Congen Bill" edition 1994 proforma.

Bills of Lading to be marked "FIOST" and "All terms and conditions, clauses and exceptions contained in Charter Party dated 1st August, 2006 are herewith incorporated".

All Bills of Lading issued under this Charter Party to incorporate the Clause Paramount. Vessel to be left in seaworthy frim between load/discharge ports/berths always to the Master's satisfaction,

No original Bills of Lading to be carried on board vessel during seapassage.

No through or liner Bills of Lading to be issued.

In case multiple Bills of Lading will be issued, vessel/Master not to be responsible for the distribution of the cargo to various receivers,

4.萨勒拉斯基茨特雷克尔特强性 克达特克 计分类

#### RIÐER CLAUSES MY ALINDA CHARTER PARTY DATED LONDON, I<sup>ST</sup> AUGUST 2006

#### Clause 35. Determination of cargo quantity

The quantity of cargo on board to be ascertained as per joint survey. Time for joint survey to be for owner's account and cost of such joint survey operation to be shared equally between Owners and charterers at both eiths

#### Clause 36. Cargo Claims

Damage to and claims on cargo shall be for Owners' account if caused by unseaworthiness of the vesser and/or failure on their part to properly carry, keep and care for the goods while on board unless the Owners proves that unseaworthiness was caused by the loading, stowage, lashing, discharge or other handling of the cargo, in which case such claim shall be for Charterets' account.

#### Clause 37. Time counting

Time to count after tendering of NOR ATDNSHINC and 12 hours turning time both ends unless sooner commenced.

#### Clause 38. Ventilation Clause

Ventilation, if required, to be done as per Charterers' written instruction. In case having questions about ventilation of the cargo, Master has the right to ask Charterers for relevant recommendation and Charterers should reply on Master's engulry.

#### Clause 39. Shifting

First shifting from anchorage to the berth at both ends to be for Owner's account, It is expressly agreed that shifting from the loading / discharging berth to road and back due to arrival of liner and / or other preferential vessel and / or port orders always to be for Charterers' time and expenses.

Time and expenses for first opening and last closing of hatch covers to be for Owner's account.

#### Clause 40. Cancelling Clause

In case delay due to objective reason vessel can loose cancelling date, Owners may ask Charterers about extension of cancelling date. Charterers should to advise their decision to cancel or extend laycan within 24 running hours after receipt of such written notification from the Owners, otherwise cancelling date to be considered as extended in accordance with the Owners' request.

#### Clause 41 Waiting of suitable tide

Any time lost for waiting suitable tide allowing vessel to sail from loading and / or discharging port after completion of cargo operations to count as laytime.

#### Clause 42 Loading of metal concentrates

Deleted.

## RIDER CLAUSES MV ALINDA CHARTER PARTY DATED LONDON, 151 AUGUST 2006

#### Clause 43. Grab arrangements

Supply of grabs should be arranged by Charterers for their account. Owners will accept use of 6-8 CBM grabs and supply power from ship free of charge to Charterers.

Maximum weight of cargo and grab to be max 14 MTS.

#### Clause 44. Non-reversible laytime

Laytime non-reversible between any ports and separate timesheets to be issued for each port

#### Clause 45 LOI in lieu of Original B/L.

In case original Bills of Lading would not be ready upon vessel's arrival at discharge port, owners allow to discharge cargo upon arrival against Charterers' single LOI and signed by Charterers and receivers. Such LOI in Owner's P&I Club wordings:

### Clause 46 Total Commission

6.25 per cent total commission (including 3.75 per cent for division which includes additional commission +1.25 per cent for Greystone Shipping Ltd + 1.25% for Lightship Singapore.

#### Clause 47

Owners to allow free use of vessel's cranes and no cranedrivers to be supplied from ship's crew, i.e. ship crew not to operate ship's gear.

**Owners** 

Charterers

# **EXHIBIT 2**

Document 13

Filed 12/06/2007 Pag

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PATRICK ODONOVAN

Pg: 2/13

IN THE MATTER OF THE ARBITRATION ACT 1996
AND
IN THE MATTER OF AN ARBITRATION

BETWEEN:-

## TITAN MARITIME COMPANY LIMITED

of Valletta, Malta

Claimants

(Owners)

- and -

#### M/S ROTOMAC EXPORT PVT LTD.

of Kanpur, India

Respondents

(Charterers)

"ALINDA"

Charterparty dated 1st August 2006

FINAL ARBITRATION AWARD

#### WHEREAS:

 By a charterparty on a GENCON 1994 form with amendments and additional typed clauses dated London, 1<sup>st</sup> August 2006, the Claimants (hereinafter referred to as "the Owners") chartered their motor vessel Fax sent by : 02089773052

-2-

"ALINDA" to the Respondents (hereinafter referred to as "the Charterers") for the carriage of "MINIMUM 27,200MT 5PC MORE IN OWNERS' OPTION BULK IRON ORE" from "ISB 1SP HALDIA ... +ISB SP PARADIP" to "ISB 1SP CHINA (LIENYUNGANG OR RIZHAO)" on terms and conditions more particularly set out in the said charterparty. In the event, the vessel discharged at Xingang in circumstances described more fully below.

- 2. Box 25 and clauses 19 and 29 provided for arbitration in London and for English law to apply. Clause 29 incorporated the BIMCO standard law and arbitration clause. Clause 25 provided that any disputes not exceeding US\$100,000 were to be dealt with in accordance with the LMAA Small Claims Procedure.
- 3. Disputes, hereinafter more particularly defined, arose between the parties. Following discussions between the parties, the Charterers put forward three names who would be acceptable to them to act as sole arbitrator including me, Patrick O'Donovan of Churcham House, 1 Bridgeman Road, Teddington, Middlesex, TW11 9AJ. The Owners responded by agreeing to my appointment and accordingly I accepted the appointment as sole arbitrator under the LMAA Small Claims Procedure 2006. I am a Member of the Baltic Exchange in the City of London and a Full Member of the London Maritime Arbitrators Association ("the LMAA").
- Pursuant to the provisions of the charterparty referred to in Recital 2 above, the seat of the arbitration is in England.
- 5. The disputed referred to me concerned the Owners' claim for their final freight invoice in the sum of US\$99,353.30 representing predominantly net demurrage and damages for what was said to be a breach by the Charterers in ordering the vessel to discharge at Xingang notwithstanding (the Owners said) that this was an uncontractual discharge port, Lienyungang or Rizhao

being the only discharge ports at which the Owners were contractually obliged to discharge the cargo. The Owners also claimed interest thereon and their costs. The Charterers denied liability for the sum claimed, although they appeared to concede that there was <u>some</u> balance due to the Owners.

- 6. The Owners were represented by their Defence Club, North Insurance Management Ltd/North of England P&I Association Ltd. ("NOE"). The Charterers were not represented and (save for the steps taken by them in agreeing me as sole arbitrator) as appears below they played no active part in the reference, although they were throughout aware of the proceedings, of the sums claimed against them and the orders made by me in the reference.
- 7. Claim submissions were served via the brokers, Greystone Shipping Ltd ("Greystone"), by way of a letter from NOE dated 22<sup>nd</sup> January 2007. Those claim submissions together with supporting documentation were served on the Charterers by hand on 7<sup>th</sup> March 2007, as evidenced by an Affidavit of Service from the Owners' Indian Lawyers, Prashant S. Pratap Law Office. The Charterers acknowledged service by stamping the claim submissions and the first and last page of the Appendix comprising the supporting documents.
- 8. By fax on 5th April 2007, the Owners requested an order that the Charterers serve their defence submissions within 14 days, failing which I would proceed to my Award on the basis of the claim submissions and the documents annexed thereto.
- By e-mail on 18th April 2007, sent via Greystone, I gave the following directions:

"You will recall that I have been appointed as sole arbitrator in this matter which is being handled under the LMAA Small Claims Procedure (2006).

Fax sent by

Document 13
PATRICK ODONOVAN

Filed 12/06/2007 Page 22 of 30 1 7-67 13:19 Pg: 5/13

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Claim submissions were served by the North of England P&I Association (the Defence Class Insurers of Titan Maritime Company Ltd, the Owners of the vessel) and I understand that these together with the Appendix were served on you by hand on The March 2007.

The Small Claims Procedure requires the letter of defence and details of counterclaim (if any), accompanied in each case by copies of all relevant documents including any experts' reports, to be delivered to the claimant within 28 days from receipt of the letter of claim or from the date of the appointment of the arbitrator, whichever is the later. Accordingly, your letter of defence and any counterclaim was due on 4th April.

The North of England have now applied for an order that your letter of defence (and any counterclaim) be served within 14 days. I should say that the Small Claims Procedure contains a fixed procedure with fixed time limits and any extension to the time limits laid down must be applied for before explry of the existing time limit. That has not happened in this case.

Accordingly, I now give you notice pursuant to paragraph 5(d) of the Small Claims Procedure that unless the outstanding letter of defence (and counterclaim) is received by me and by the Respondents within 14 days of service of this notice upon you, I will proceed to my award on the basis of the submissions and documents before me to the exclusion of all others. You should be aware that any pleadings submitted by you subsequent to the expiry of this time limit will not be admissible (again as provided for in paragraph 5(d) of the Small Claims Procedure)."

A copy of that message was served by hand on the Charterers on 4th May 2007, as evidenced by an e-mail from the Owners' Indian lawyers dated 2nd June 2007. The Charterers acknowledged receipt of the order and the associated documentation by signing and stamping the covering letter from the Owners' Indian lawyer.

10. In the light of my earlier order, the last date for service of the outstanding letter of defence was 14 days after 4th May 2007, namely 18th May 2007. No such submissions were served within the deadline.

- 11. Nevertheless, by fax on 12th June 2007, the Charterers purported to serve defence submissions, together with some supporting documents. By fax on 19th June 2007, the Charterers purported to serve their laytime calculations. However, the terms of the Small Claims Procedure and of my order of 18th April 2007 are quite clear, namely that because of the paragraph 5(d) notice given by me on 18th April 2007, any pleadings submitted by the Charterers subsequent to the expiry of the time limit are not admissible.
- 12. By fax and e-mail on 29th June 2007, I sent the following message to the parties by e-mail and via Greystone.

"I refer to the recent exchanges. In my fax of 18th April 2007 I gave notice pursuant to paragraph 5(d) of the Small Claims Procedure that unless the outstanding letter of defence (and any counterclaim) was received by me and by the Claimants (although I mistakenly said Respondents) within 14 days of service of that notice on Rotomac Export Pvt. Ltd., I would proceed to my Award on the basis of the submissions and documents before me, to the exclusion of all others. I pointed out that paragraph 5(d) of the Small Claims Procedure provides:

"Any pleading submitted by the defaulting party subsequent to expiry of the time limit set by the arbitrators' notice shall not be admissible".

That notice was sent c/o Greystone Shipping and also served on the Respondents on 4th May 2007 as attested to in an Affidavit sworn by an Advocate in Kampur. Accordingly, the latest date for service of defence submissions was 18th May 2007. No letter of defence was served within that deadline. The Respondents purported to serve a letter of defence on 12th June 2007 but, pursuant to paragraph S(d) of the Small Claims Procedure, that letter is not admissible in these arbitration proceedings (as was made clear in my notice of 18th April 2007).

Accordingly, I am now proceeding to my Award on the basis of the letter of claim alone."

13. I am satisfied that the Charterers have been given every opportunity to participate and to serve submissions in the arbitration but they have deliberately declined to do so. They were plainly aware of the proceedings, of the sums claimed against them and of the orders made by me in the reference. Accordingly, I thereafter proceeded to consider the matter on the

: 02089773052

'Fax sent by

basis stated, pursuant to paragraph 5(d) of the Small Claims Procedure. I should stress that, although no admissible defence submissions were served by the Charterers, I considered it my duty carefully to consider the merits of the claim before me and to scrutinise the documentation submitted by the Owners in order to determine whether or not the claim had been proved on the balance of probabilities and whether or not it was properly evidenced and correctly calculated.

#### Discussion and my findings

- The relevant contractual provisions
- 14. The charterparty provided, where relevant, as follows

"Box 11 Discharging port or place ...

1SB 1 SP CHINA (LIENYUNGANG OR RIZHAO)

Box 12 Cargo ... MINIMUM 27,200MT 5PC MORE IN OWNERS' OPTION BULK IRON ORE.

Box 13 Freight rate... US\$18.50 PMT BASIS 2/1

Box 16 Laytime ...

- A) LAYTIME FOR LOADING

  LOADING RATE 6,000 MTS PWWD SHINC AT BOTH LOADPORTS

  BASIS WORKABLE 5 HOOKS. IF SHORE CRANE LOADING AT

  PARADIP THEN 8,000 MTS PWWD SHINC.
- B) LAYTIME FOR DISCHARGING

  DISCHARGING RATE CQD DISCHARGE (CHARTERERS GUARANTEE

  MIN 8,000MTS PWWD SHINC IT IS HEREBY UNDERSTOOD THAT

  OWNERS ARE ENTITLED TO GIVE A NOTICE ON ARRIVAL AND

  LAYTIME TO START COUNTING 12 HOURS LATER AS PER CLAUSE

  37.

Fax sent by : 02089773052

Filed 12/06/2007

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PATRICK ODONOVAN

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-7-

Box 20 Demurrage rate ...

DEM. USD8,000/HALF DESPATCH TO BE SETTLED AFTER COMPLETION OF DISCHARGE OF CARGO WITHIN 15 DAYS UPON ...

Box 24 Brokerage commission ...
6,25% TOTAL PAYABLE OUT OF 100% FREIGHT

Clause 37. Time Counting

Time to count after tendering NOR ATDNSHINC and 12 hours turning time both ends unless sooner commenced.

Clause 44. Non-reversible laytime

Laytime non-reversible between any ports and separate time sheets to be issued for each
port.\*

#### Laytime/demurrage at Haldia

15. The vessel arrived at Haldia and tendered NOR at 1430 on 7th August 2006 with laytime commencing at 0230 the following day. The vessel berthed at 1635 on 14th August 2006. The Vessel completed loading at 0215 on 19th August 2006. A total of 20,266mt of cargo was loaded and therefore the total laytime allowed for the operation was 3 days 9 hours and 4 minutes. The vessel was therefore on demurrage for 6 days 2 hours and 20 minutes amounting to gross demurrage in the sum of US\$48,777.78 (US\$46,948.61 net of commission).

#### Laytime/demurrage at Paradip

16. The Vessel thereafter proceeded to Paradip and tendered NOR at 2010 on 19th August 2006. Laytime commenced 12 hours later at 0810 the following day. The vessel berthed at 0900 on 29rd August 2006 with loading commencing at 1045 on that day. Loading was completed at 0500 on 24th August 2006. A total of 6,000mt of cargo was loaded with the effect that laytime expired at 0810 on 21st August 2006. Accordingly, the Vessel was on

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demurrage for a further 2 days 19 hours and 2 minutes amounting to total gross demurrage in the sum of US\$22,344.44 (US\$21,506.52 net of commission).

## The order to discharge at Xingang

- 17. The Owners very fairly made me aware of the dispute between the parties (as reflected in correspondence before I was appointed) relating to the question of whether an order to discharge at Xingang was uncontractual or not. It was the Owners' case that the express reference to Lienyungang or Rizhao in the charterparty constituted a discharge port range, with the Charterers being contractually bound to discharge at one or other port. Again, very fairly, the Owners told me that it was the Charterers' case that the reference to "one safe port China" entitled them to order the vessel to discharge at any port in China and that the ports specified in brackets merely represented an intention on their part but did not amount to a binding commitment or otherwise limit or restrict their right to select any port in China for discharge.
- 18. I have no hesitation in agreeing with the Owners' construction, which is undoubtedly correct. If the Charterers' interpretation of the clause were correct, then there would have been no need for them to identify any particular port in China, because to do so would have added nothing to the charterparty. It was clear that the reason why Lienyungang or Rizhao was specified was not because it expressed an intention on the Charterers' part but rather that it gave the Charterers the right of selection between those two ports and operated as a qualification to discharge in China. In short, the words "Lienyungang or Rizhao", limited the Charterers' right to discharge at either one safe berth one safe port Lienyungang or one safe berth one safe port Rizhao.

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- Such a construction makes perfect comme
- 19. Such a construction makes perfect commercial sense. The Owners had agreed a freight rate of US\$18.50 pmt based on discharge at either of those two ports. Additional time and fuel costs would have been involved in discharge at a more Northerly Chinese port (as, indeed, was the case in relation to the actual discharge at Xingang a topic to which I return below).
- 20. In agreeing to discharge at Xingang, the Owners did not waive any rights that they might otherwise have had under the charterparty (in particular, their right to claim damages for the consequences of compliance with an invalid order), nor were they estopped from asserting their existing rights under the charterparty or from claiming damages. It was quite clear from the correspondence that the Owners consistently maintained that the charterparty provided that the only discharge ports capable of a valid nomination were Lienyungang and Rizhao. As the Owners said in their email of 1st September 2006:

"If Charterers require an alternative discharge port then Owners can consider same against their extra expenses being covered."

#### Laytime/despatch at Xingang

21. Accordingly, the Vessel arrived at Xingang and tendered NOR at 0025 on 8th September 2006 with laytime commencing at 1225 on that day. Owners calculated a minimum discharge period of 3 days 6 hours and 49 minutes on the basis of 26,266mt of cargo with a guaranteed minimum discharge rate of 8,000mt per weather working day. In the event, the Vessel berthed at 1615 on 8th September, commencing discharge at 1840 on that day. Discharge completed at 1220 on 9th September 2006. There was therefore a time saving of 2 days 6 hours and 54 minutes amounting to total despatch in the sum of US\$9,150. However, the Owners allowed despatch of US\$9,561 in their Final Freight Statement and, in the circumstances, that is the figure that I have found it appropriate to take in calculating the final balance of account.

#### Damages for discharge at Xingang

22. The Owners claimed damages of US\$41,153 in respect of losses that they said they had sustained by reason of the Charterers' breach of charterparty in discharging at Xingang. I have already found above that a breach was established because of the proper construction of the charterparty. I am satisfied that the Owners have correctly calculated their damage at US\$43,508.50 in respect of hire, fuel oil and MDO based on the total additional steaming time of 2 days 8 hours 13 minutes.

#### The final accounting position

23. Accordingly, the final accounting position between the parties is as set out in the Owners' final freight statement dated 27th October 2006 (a copy of which is annexed hereto), namely a credit in the Owners' favour of US\$99,353.30. The Owners are entitled to an award in that amount, together with interest thereon at a commercial rate from 3rd November 2006 which allows a reasonable period after the submission of the final freight statement for the checking of accounts. In line with the usual rule that costs follow the event the Charterers must pay their own and the Owners' costs (which I have assessed at the applicable maximum figure allowed under the Small Claims Procedure of £2,000) as well as the costs of this Award (being the fixed fee then payable of £1,500).

NOW I the said Arbitrator, Patrick O'Donovan, having accepted the burden of this reference and having carefully and conscientiously considered the submissions and evidence (all documentary) placed before me and having given due weight thereto, <u>DO HEREBY MAKE, ISSUE AND PUBLISH</u> this my <u>FINAL ARBITRATION AWARD</u> as follows:

(A) <u>I FIND AND HOLD</u> that the Owners' claim succeeds in full in the sum of US\$99,353.30.

(B) ITHEREFORE AWARD AND ADJUDGE that the Charterers shall forthwith pay to the Owners the said sum of US\$99,353.30 (Ninety-Nine Thousand Three Hundred and Fifty-Three United States Dollars and thirty cents) PLUS interest on the said sum at the rate of 7.75% (seven and three-quarters per cent) per annum or pro rata compounded at three monthly rests from 3rd November 2006 until the date of payment.

#### (C) I FURTHER AWARD AND ADJUDGE:

- (i) that the Charterers shall bear their own costs and pay the Owners' costs of the reference which <u>I ASSESS AND DETERMINE</u> in the sum of £2,000 (Two Thousand Pounds Sterling); together with interest thereon at the rate of 7.75% (seven and three-quarters per cent) per annum or pro rata compounded at three-monthly rests from the date of this my Final Arbitration Award until the date of payment.
- (ii) that the Charterers shall further bear and reimburse forthwith to the Owners the costs of this my Final Arbitration Award in the sum of £1,500 together with interest thereon at the rate of 7.75 (seven and three-quarters per cent) per annum or pro rata from 27th December 2006 until the date of reimbursement.

GIVEN under my hand at the seat of the arbitration in London, England this /7th day of July 2007.

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Patrick O'Donovan

Witness

Sole Arbitrator

# IN THE MATTER OF THE ARBITRATION ACT 1996

AND

# IN THE MATTER OF AN ARBITRATION

BETWEEN:-

# TITAN MARITIME COMPANY LIMITED

of Valletta, Malta

Claimants

(Owners)

- and -

# M/S ROTOMAC EXPORT PVT LTD.

of Kanpur, India

Respondents

(Charterers)

"ALINDA"

Charterparty dated 1st August 2006

FINAL ARBITRATION AWARD